



Atlas

MX

Fast, efficient and cost-effective eCommerce



A better way to do business

Atlas

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Atlas MX is a fast, secure, efficient and cost effective EDI system
For both suppliers and buyers, Atlas MX – and MX Plus – make great business sense.

Suppliers

With Atlas MX, all it takes is:

- 2-Clicks to receive and print orders
- 1-Click to convert orders to invoices
- 1-Click to convert orders to acknowledgements
- 1-Click to convert orders to delivery notes
- OR
- Type and send invoices
- Set up templates for repeat invoices
- MX is cost effective – prices are tailored for occasional or seasonal users, all the way up to unlimited usage with no additional transmission charges
- MX fully complies with VAT and audit requirements
- MX is upgradeable to MX Plus - with a wide range of additional features - to automate the flow of invoices and orders in and out of your accounts system with no typing while retaining full control.

The screenshot displays a 'Sales Order' window. At the top, it shows the supplier 'Ivor Construction Ltd' and the recipient 'Plumbing Supplies Ltd'. The order number is '06628' and the date is '24/05/2003'. Below this is a table of items with columns for Product Code, EAN Number, Partners Code, Description, Pack Size, Quantity, Unit Price, and Line Cost. The items include various plumbing fixtures like washbasins, showerheads, and taps. At the bottom, there is a summary table with columns for Tax Code, Rate (%), Line Total, and VAT Amount, showing a total of £15,023.10.

A typical order – Preview or print any document whether it is a document you have sent or one you have received

Buyers

With Atlas MX, all it takes is:

- 2-Clicks to receive and print invoices
- 2-Clicks to receive and print acknowledgements
- 2-Clicks to receive and print delivery notes
- 2-Clicks to receive and print invoices
- OR
- Type and send orders
- Set up templates for repeat orders
- MX can handle EDI, XML or even PDF format files
- MX is cost effective – prices are tailored for occasional or seasonal users, all the way up to unlimited usage with no additional transmission charges
- MX fully complies with VAT and audit requirements
- MX is upgradeable to MX Plus - with a wide range of additional features - to automate the flow of invoices and orders in and out of your accounts system with no typing while retaining full control.

The screenshot displays a 'Purchase Invoice' window. At the top, it shows the customer 'United Merchants' and the recipient 'Plumbing Supplies Ltd'. The invoice number is 'REF00021' and the date is '30/06/2004'. Below this is a table of items with columns for Product Code, EAN Number, Description, Qty, Price, Discount, and Line Cost. The items include various plumbing fixtures like washbasins, showerheads, and taps. At the bottom, there is a summary table with columns for Tax Code, Rate (%), Line Total, and VAT Amount, showing a total of £2,034.40.

A typical invoice – Preview or print any document whether it is a document you have sent or one you have received



For buyers in large organisations **Atlas MX:**

- Opens up the prospect of 100% participation by the supply chain – including smaller, infrequent suppliers
- Removes the final barrier between you and your trading community
- Delivers tremendous business benefits, savings and efficiencies

In summary **Atlas MX** enables businesses to:

- Make the first step into eCommerce with confidence
- Fully comply with requests to trade electronically with customers and suppliers
- Speed up and simplify communications in the supply chain
- Make immediate cost savings on paper and postage and to lay the grounds for further process efficiencies

How **Atlas MX** can be upgraded:

Atlas MX Plus for those who need integration with SAP, Exchequer, GEAC, Great Plains, JBA, JD Edwards, Kerridge, Lakeview, Sage series, MFG Pro Navision, Oracle and Pegasus to name but a few

Atlas Matrix a complete managed service where we handle all electronic documents for you

Atlas Sage Series for Sage users

Atlas Enterprise for unlimited integration and control



How can Atlas MX help you develop your business?

- It is simple to use
- It runs out of the box
- It is the perfect electronic trading solution for buyers and suppliers, from small organisations to the largest High Street retailers

Activating Atlas MX couldn't be easier

- Load the disk or download from www.atlasproducts.com
- Click to install software from menu
- Follow installation wizard

It's as simple as that!

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Atlas MX: "A major step forward for the builders' merchant industry."

"The development of **Atlas MX** represents a major step forward for the whole builders' merchant industry. It puts in the hands of every merchant and manufacturer the same technology that is being used by the very largest groups to enable their suppliers to drive down costs and improve efficiency.

"Because our suppliers and members trade with other organisations, a web site portal would have restricted the ability of our members and suppliers to do that using just the one system. There was also the problem of seamless integration with accounts systems – with **Atlas MX** there is a clear integration and upgrade path.

"Whatever the size of your business, the software enables you to take advantage of the very latest Internet-based trading platforms. Many of our suppliers started with MX and upgraded to MX Plus and Sage users made the switch to Atlas' integrated Sage EDI software. If you have suppliers urging you to send or process electronic documents such as orders, **Atlas MX** will enable you to satisfy their requirements. All your invoices can now be transmitted the same day they are created, securely over the Internet, with no postal costs or risk of delays.

"At last, we've reached the point where electronic trading is no longer a question of spending thousands of pounds on system upgrades and transmission costs. It's now just a question of downloading the software or launching a CD – you'll wonder what the fuss was all about!"

Howard Grant
Managing Director
United Merchants plc



Atlas MX transforms work and home life for Morrisons' supplier.

When Ashley Harrington, a supplier of fine cut flowers to Morrisons for more than 12 years, received a request from the supermarket group to become EDI enabled as quickly as possible, he decided to seek the advice of his cousin Greg who is a supplier of climbing plants to B&Q and a user of EDI.

"You should go to Atlas Products International (API) – they have been superb for my business," was Greg's response – advice that has proved invaluable for Ashley's business – and his lifestyle!

Ashley Harrington took his cousin's advice and hasn't looked back. "I've had a fantastic experience with API. They have reassured me from day one and it's been a smooth and straight-forward process.

"I'm delighted with the results. I was up and running in five days from the order, well within Morrisons' deadline. And the best thing is that it's radically improved the way I work.

"Now I have a remote connection at home which means that I can log onto the system and see my orders two or three hours earlier than before. Its fantastic!

"There are many examples these days of shoddy, expensive service, so it was so refreshing to pay a reasonable price for a good product, backed up by really excellent service. I can't praise API highly enough and I would recommend them to anyone."

Ashley Harrington
G W Harringtons



Atlas Products International (API) has been a provider of eCommerce solutions for more than 14 years. An intimate knowledge of EDI, XML and eCommerce in the supply chain has enabled API to test and develop a variety of solutions ideally suited to many industries.

These range from bespoke systems integration to sophisticated plug and go products to take maximum advantage of the latest low cost and secure internet options, all achieved whilst shielding the user from the traditional complexities of EDI.



For more details about Atlas MX or how to get started with electronic commerce, contact:

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